

JOHN R. LUND

Shareholder

BIOGRAPHY

Mr. Lund focuses his practice on challenging litigation and trial work throughout the West. With a 30 year jury trial record that is both extensive and successful, he has earned his place as a go-to attorney for clients with high-stakes cases. In 2011, Mr. Lund obtained one of the largest jury verdicts ever awarded in Utah, over \$54 million in lost profit damages for his client's resort development rights. In 2014, he represented the landlord of the Park City ski terrain in successfully terminating the lease of the prior operator, which led to Vail Resort's combination of Park City and Canyons into the largest single ski area in the country.

Mr. Lund uses all the tools of the litigation process to efficiently achieve the best outcome at the best time for his client – whether that is a settlement or a full-blown trial. Mr. Lund also provides trial consulting, including mock trials, focus groups, theme development and presentation techniques, to help other lawyers as well as clients prepare for and navigate the real-life experience and risk of trial by jury.

Mr. Lund is recognized by Chambers USA as one of Utah's leading lawyers for commercial litigation. He is also named as one of the Best Lawyers in America for Products Liability Litigation. Chambers USA writes: "John Lund's recent trial successes have served to bolster his already healthy reputation in the local market. He is experienced at dealing with the most complex of commercial disputes."

Mr. Lund is also a leader of the Bar serving as a Utah Bar Commissioner and chairing the Supreme Court's Advisory Committee on Evidence. He also serves as the Bar's representative on the Utah Judicial Council.

ACCOMPLISHMENTS

Academic

University of Utah (J.D., 1984)

Nation Moot Court Team

University of Colorado (B.A., 1981)

magna cum laude



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PRACTICE AREAS

Litigation, Trials & Appeals

Business & Commercial Litigation

Product Liability Litigation

Real Estate Litigation

LICENSED/ADMITTED

Utah

Wyoming

Colorado

Professional

Recognized in Chambers USA, Americas Leading Lawyers for Business, Commercial Litigation

Recognized by Mountain States Super Lawyers since 2007

Recognized by Best Lawyers – US News and World Report since 2008

Named *Best Lawyers in America* 2017 "Lawyer of the Year," for Product Liability Litigation, Salt Lake City

2013 Lawyer of the Year for Product Liability Defense

AV® Preeminent™ Rating (5.0) Martindale Hubbell

Utah Legal Elite 2008 - 2014

ASSOCIATIONS

Professional

Fellow, International Academy of Trial Lawyers

President-Elect, Utah State Bar

Member, Utah Judicial Council (Administrative body of the Utah Judiciary)

Advocate, American Board of Trial Advocates

Fellow, American Bar Foundation

President, The Harmonie Group

Chair, Advisory Committee on Evidence, Utah Supreme Court

Third District Commissioner, Utah State Bar

Member, Model Utah Jury Instruction Committee – Civil

Past President, Salt Lake County Bar Association

PRESENTATIONS

"Meth and a Death," ABOTA Trial Academy – Panel Presentations on Direct and Cross Examination and Closing Argument (Feb. 2015)

"Evidence in a Digital World," Utah Judicial Conference (Sept. 2013)

"How to Talk to a Jury and Connect – Effective Use of Voice," Utah State Bar (July 2011)

REPRESENTATIVE MATTERS

Successfully represented the landlord of the Park City ski terrain in terminating the lease of PCMR, bringing about Vail's arrival in Utah at both Park City and Canyons.

Obtained \$54 million jury verdict for ski resort company against land owner who obstructed development rights.

Obtained a defense jury verdict for a product manufacturer in a double fatality carbon monoxide poisoning cases.

Obtained a defense jury verdict for a product manufacturer in a catastrophic wheel-off case.